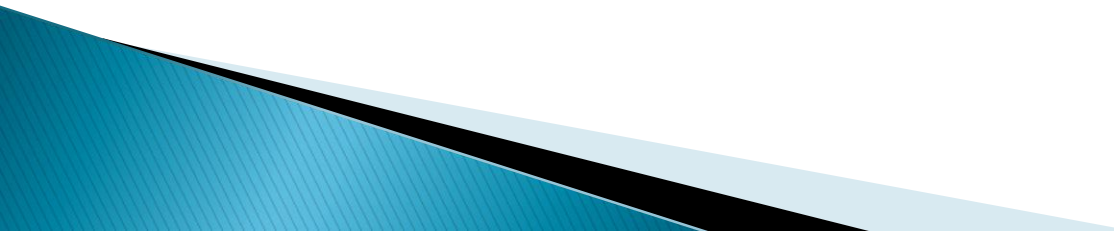



LONG TERM ACCESS SERVICES Request for Proposal

**Pre-Proposal Conference
March 3, 2009**

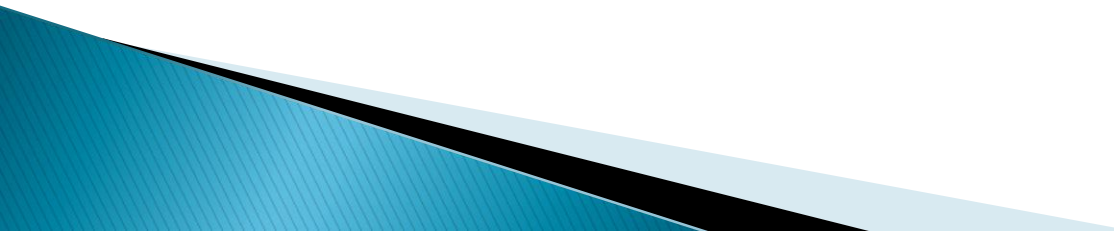
KEY POINTS TO BE AWARE

- ▶ Only one representative from each company to communicate with the OAAS representative during the conference and when submitting questions
 - ▶ Only written questions are considered official questions for response
 - ▶ All oral answers provided by DHH staff today are not considered official until they are responded to in written format
- 

UPDATES

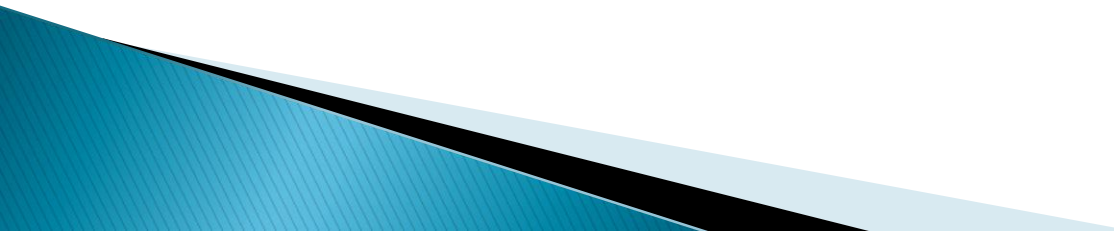
- ▶ Date for final submission of questions is March 4, 2009
 - ▶ There will be a change in the date of response to written questions presently the date for response for questions will be March 31, 2009
 - ▶ All other date changes associated with the RFP will be posted and will be emailed to you
- 

Office of Aging and Adult Services

- Formed within DHH as a health care reform initiative in 2006
 - Brings together all the long-term care programs that serve aging adults and people with disabilities
 - Administers nursing facility admissions and develops new long-term care programs as well as implements other healthcare reform recommendations
- 

Programs Administered by OAAS

IN addition to the Home and Community Based Programs OAAS also administers the following :

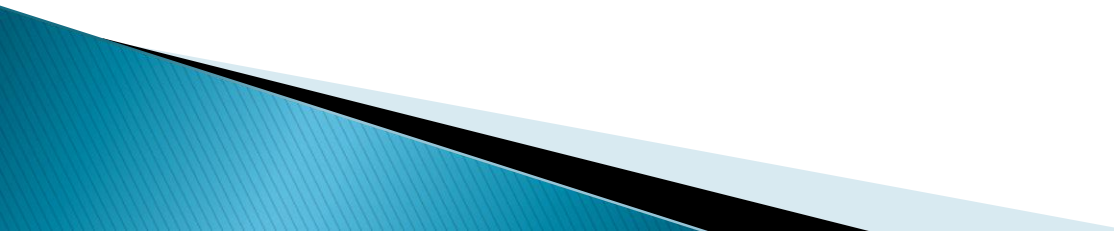
- ▶ Nursing Home Admissions
 - ▶ Programs of All Inclusive Care for the Elderly
 - ▶ HIV Case Management
 - ▶ Adult Protective Services
 - ▶ Villa Feliciano Medical Complex
 - ▶ John J. Hainkel Jr. Home and Rehab Center
- 

Purpose of Request for Proposals

- ▶ Solicit proposals from qualified organizations that can provide:

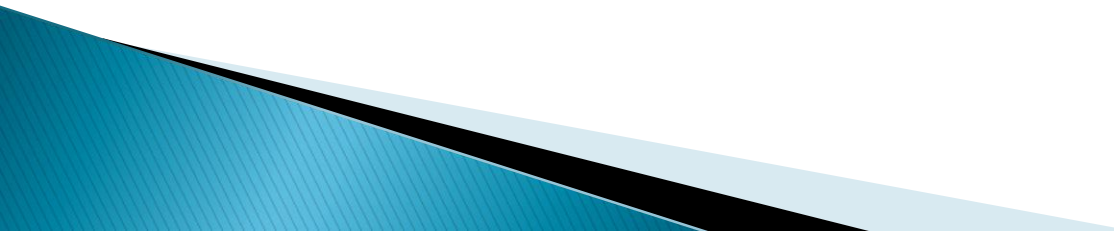
telephone-based information and referral client eligibility screening, comprehensive assessment services, and service planning in a manner that provides informed choice and access to services to individuals seeking long term care services and supports in Louisiana

Key long term care programs and services to be supported in this contract:

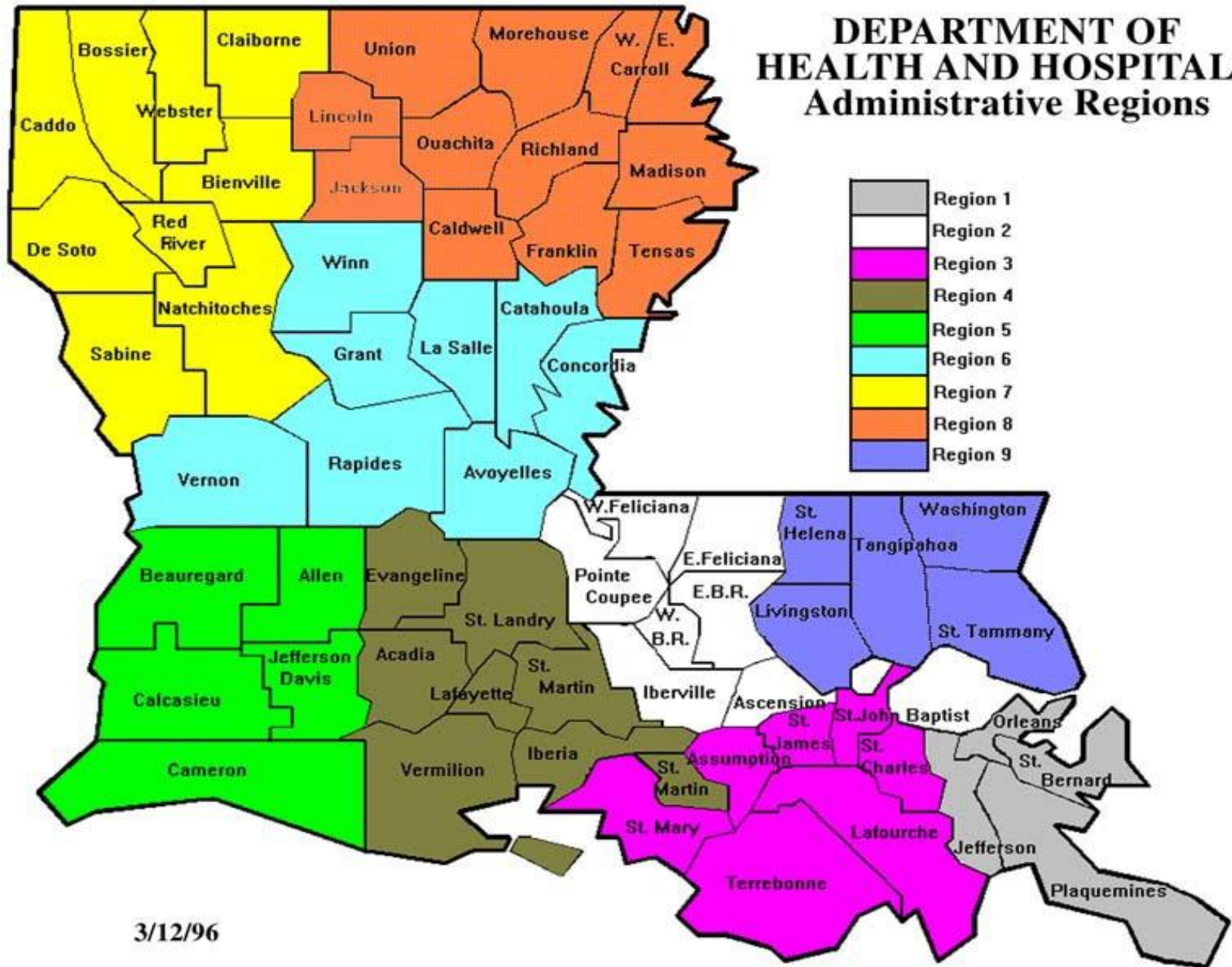
- Elderly and Disabled Adults waiver (EDA waiver)
 - Adult Day Health Care (Adult Day Healthcare waiver)
 - Long Term Personal Care Services (LT-PCS)
 - Louisiana Personal Options Program (LA-POP)
 - Program of All-Inclusive Care for the Elderly (PACE)
 - Nursing Facility Admissions
- 

Programmatic Changes to be Phased in During the Term of the Contract

1. Movement to a regionally-based access system.
 - ▶ Eventually replacing statewide LTC-AS with 9 regionally based SPOEs.
 - ▶ First SPOE in Region 2

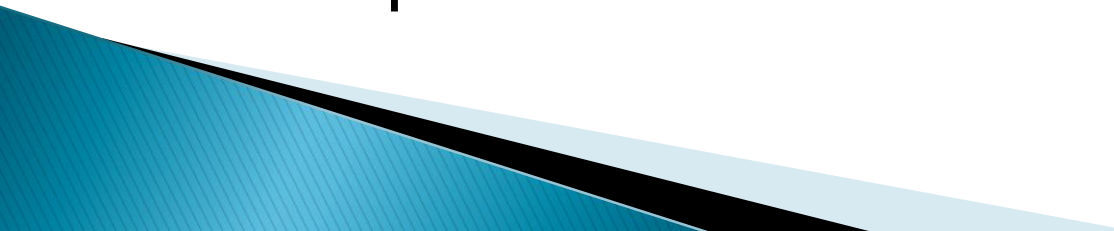
 2. Statewide expansion of consumer directed personal care (LA-POP).
 - ▶ Phased in
 - ▶ Starts with Region 2
 - ▶ Currently unfunded
- 

DEPARTMENT OF HEALTH AND HOSPITALS Administrative Regions

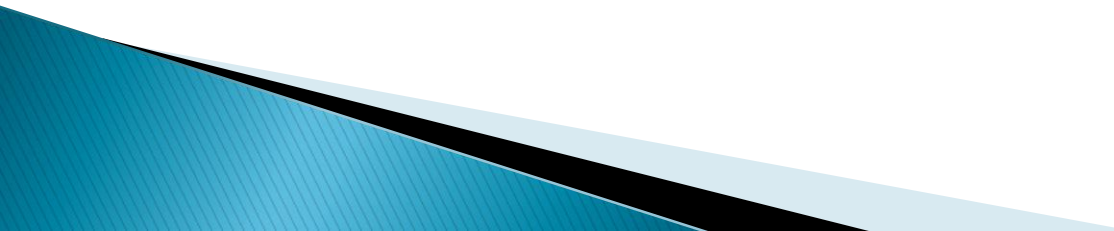


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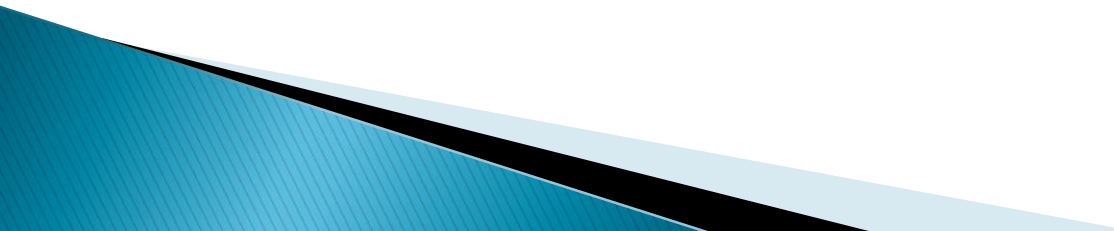
Contract to provide the following:

- ▶ Improved long term care access to support clients in choosing effective services and supports (not only Medicaid funded programs offered by OAAS, but also Non-Medicaid funded)
 - ▶ Improved quality management and greater accountability to the long term care system
 - ▶ Bring greater focus on quality management through a focus on client centered outcomes and improved client monitoring
- 

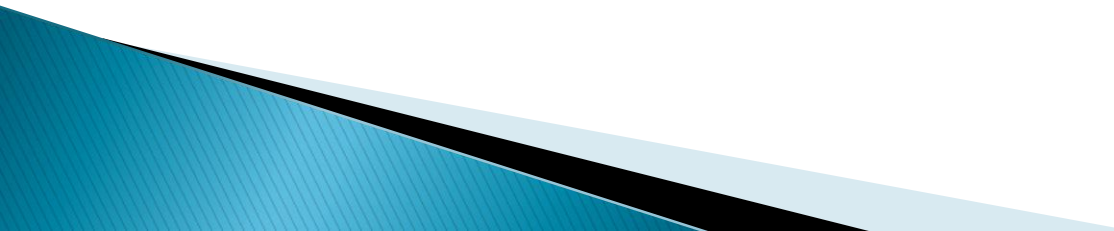
Desired Results

- ▶ Results of services provided under the contract can be found on page 9
 - ▶ 14 results including but not limited to:
 - Effective I &R with streamlined access to info and eligibility processes
 - Streamlined access with information, access, and eligibility processes for all long term care service choices
 - Providing informed consumer choice with coordination of funding sources
- 

Desired Results

- Improved control over long term costs
 - Person Centered Outcomes
 - Data collection and reporting that supports contractor performance, client outcomes, tracking, and planning
 - Transparency of performance data and improved accountability to the public
- 

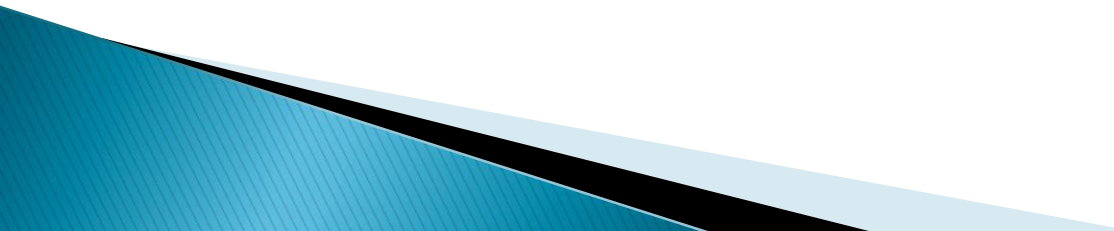
Volume Estimates Related to Scope of Work

- Over 4,800 in Home and Community Based Services programs
 - Over 7,300 individuals in its personal care program
 - Information and referral services to thousands of individuals and families seeking information about community based long term care services
- 

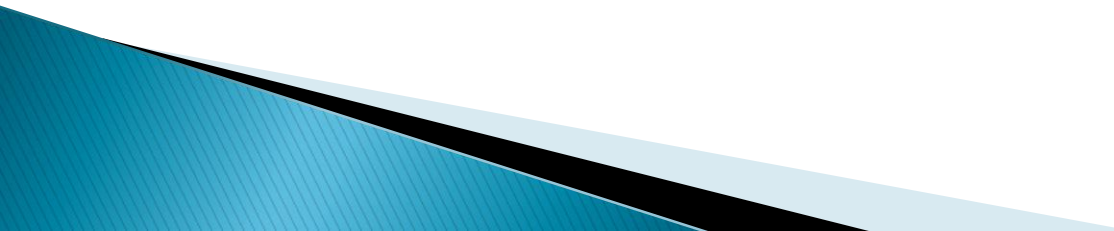
Performance Measures

30 Performance Measures identified
on page 10

OAAS may also exercise the option of
phasing in 2 additional tasks
on page 21



PAYMENT

- ▶ Monthly
 - ▶ Based on meeting the objectives and scope of work for all components required under the contract and key performance standards
 - ▶ A portion will be for timely completion of client assessments (See 4 categories on page 24)
 - ▶ Annual 10% retainage will be established (see 3 activities related to this on page 25)
- 

Proposal Submission

- ▶ Item by Item response (page 28)
- ▶ See Proposal Outline (11 areas)
See sections on Introduction through
Location of Active Office With Full Time
Personnel

Please remember to include signed
Certification Statement

Evaluation Criteria

EVALUATION CRITERIA	POINT TOTAL
Intro/Understanding of Scope of work	10
Work Plan for project Execution	30
Corporate Experience/Financial Condition	15
Qualifications of Personnel	20
Cost	25
Work Plan for Possible Additional Tasks	5
Cost for Possible Additional Tasks	5
TOTAL POINTS	110

**Thank you for your interest in this
RFP**

Please find time to enjoy some of
Louisiana's wonderful culture and
food!

Safe travels back to your homes

